



SLS

Schmidl Logistics Solution
Smart. Connected. Future-Ready

**EXPERTS IN STREAMLINING
YOUR SUPPLY CHAIN**



Schmid Logistics Solution Pvt. Ltd.:

Your trusted partner for comprehensive global logistics.



Comprehensive Logistics Services

OCEAN SOLUTIONS

- » Ocean Freight FCL
- » Ocean Freight LCL
- » Sea Air Combined Service

AIR & LAND SOLUTIONS

- » Air Freight
- » Rail Transport
- » Overland & Intermodal

SUPPORT SERVICES

- » Back Office Support
- » Supply Chain Consulting
- » Customs Clearance



OUR VISION & MISSION

Our Vision

At Schmidl Logistics Solution, we're redefining global logistics through innovation and connectivity. Our vision is to create seamless supply chain solutions that empower businesses to thrive in an increasingly complex global marketplace.

We leverage cutting-edge technology and industry expertise to deliver reliable, efficient and sustainable logistics services that exceed client expectations and drive business growth.

Our Mission

To innovate constantly, connect globally and empower businesses through exceptional logistics solutions.

LEADERSHIP TEAM

1 Executive Experience

Our C-Level executives bring combined experience in commercial and operational management across the global shipping and logistics industry

2 Global Perspective

With leadership roles across Asia Pacific, Middle East, Europe and North America, our team brings truly global insights to every client relationship.

3 Core Competencies

- » Senior Management
- » Operations
- » Product Development & Management
- » Sales and Business Development

Our leadership approach successfully navigates complex management situations and cultural diversities with a clear focus on sustainable growth, measurable results and people development.

LEADERSHIP
TEAM

TECHNOLOGY INFRASTRUCTURE

Comprehensive Logistics Services

At Schmidl Logistics Solution, we leverage cutting-edge technology to optimize every aspect of the global supply chain. Our proprietary Transportation Management System (TMS) integrates seamlessly with client systems, providing real-time visibility, automated documentation, and intelligent routing solutions.

Real-Time Tracking

End-to-end shipment visibility with GPS integration and automated milestone updates

Predictive Analytics

AI-powered forecasting to anticipate delays and optimize routing decisions

Seamless Integration

API-based connections with client systems, carrier platforms and customs authorities

TECHNOLOGY
INFRASTRUCTURE

OUR SERVICES

OFFERING A HOLISTIC RANGE OF SERVICES



OCEAN FREIGHT SOLUTIONS

Full Container Load (FCL)

- » Direct carrier relationships ensuring competitive rates
- » Space guarantees on major trade lanes
- » Strategic equipment positioning
- » Special equipment handling capabilities

Less than Container Load (LCL)

- » Consolidated service to over 150 destinations
- » Weekly departures from major ports
- » Efficient load planning
- » Reduced carbon footprint through consolidation

Our ocean freight solutions combine reliability, flexibility and cost-effectiveness to meet diverse shipping needs across global trade lanes.

OCEAN FREIGHT
SOLUTIONS

AIR FREIGHT EXCELLENCE

Global Network

Strategic partnerships with major airlines providing access to extensive global routes and priority space allocations.

Time-Definite Solutions

Express, standard and deferred service options to balance urgency with cost considerations.

Specialized Handling

Expertise in temperature-controlled, high-value, oversized and dangerous goods shipments.

Charter Services

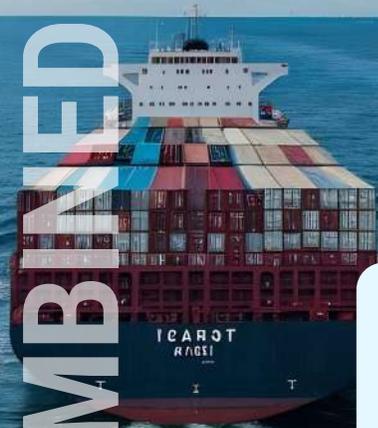
Full and part-charter solutions for project cargo, emergency shipments, and seasonal peaks.

When speed and reliability are critical, our air freight solutions deliver exceptional performance across global markets.



**AIR FREIGHT
EXCELLENCE**

SEA-AIR
COMBINED SERVICE



SEA-AIR COMBINED SERVICE

The Perfect Balance

Our innovative Sea-Air service combines ocean and air transportation to provide the optimal balance between cost and transit time. Ideal for shipments where standard ocean freight is too slow but full air freight is cost-prohibitive.

Reduce transit time by up to 40% compared to pure ocean freight while saving 30-50% on costs compared to pure air freight.

50%

COST SAVINGS

Compared to pure air freight

40%

FASTER TRANSIT

Compared to pure ocean freight

40%

CO₂ REDUCTION

Lower environmental impact

RAIL TRANSPORT SOLUTIONS

RAIL TRANSPORT SOLUTIONS

Eurasian Network

Comprehensive rail solutions connecting Asia and Europe via the New Silk Road with multiple routing options and departure points.

Predictable Transit

Consistent schedules with reliable transit times, offering a middle ground between ocean and air freight.

Eco-Friendly

Significantly lower carbon footprint compared to air freight, supporting sustainability goals without sacrificing efficiency.

Rail transport reduces CO₂ emissions by up to 90% compared to air freight while offering transit times that are 50% faster than ocean freight on key Eurasian routes.

OVERLAND & INTERMODAL TRANSPORT

Seamless Road Transport

- » Extensive carrier network across major markets
- » FTL, LTL, and specialized equipment options
- » Real-time tracking and route optimization
- » Cross-border expertise with customs clearance

Integrated Intermodal Solutions

- » Optimized combinations of sea, air, rail and road
- » Single point of contact for entire journey
- » Reduced handling and damage risk
- » Lower environmental impact through efficient modal transfers

Our integrated approach to overland and intermodal transport provides door-to-door solutions that optimize every segment of the supply chain, reducing costs and environmental impact while maintaining reliability.

WAREHOUSE MANAGEMENT

Streamline your supply chain services with SLS warehousing options.

We provide Customs Bonded Warehousing facility for cargoes that are duty unpaid through adequate space of covered as well as open warehousing space for storage of your valuable Import cargoes as well as Over Dimensional cargoes.

ECONOMICAL We had an extensive study on the infra structural requirement on providing the best service quality as a Customs Cargo Service Provider and developed the Infrastructure and systems on Export, Import and Custom Bonded Warehousing facilities which suits best to the requirement of present trade.

INSURANCE

We cover manpower insurance, facility insurance, cargo insurance.

SLS logistics insurance solutions are tailored to meet the protection needs of the freight and logistics industry.

We offer liability insurance solutions to transport operators of all sizes, from smaller freight forwarders to larger logistics companies, as well as last mile delivery and courier services.

Additionally, we offer single transit insurance for intermediaries in the logistics industry to integrate into the freight movement process.

Who it's for

- » Freight forwarders
- » Logistics companies
- » Road transport operators
- » Last mile delivery and courier services

What it covers

- » Legal or contractual liability claims made against the business, providing financial security for transport operators' daily operations.
- » Legal liability arising from freight property damage, including both physical damage to the goods and financial loss experienced by the owner of the freight.
- » Civil liability arising from a wrongful act in the performance of the transport operator's services.

INSURANCE



BACK OFFICE SUPPORT SERVICES



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1 Documentation Management

- » Bills of Lading preparation and verification
- » Commercial documentation processing
- » Certificate of Origin handling
- » Document archiving and retrieval

2 Customs Compliance

- » Import/export declaration preparation
- » Tariff classification expertise
- » Customs valuation assistance
- » Regulatory compliance monitoring

3 Financial Services

- » Freight audit and payment
- » Freight accruals and reconciliation
- » Invoice verification
- » Cost allocation and reporting

Our comprehensive back office support allows clients to focus on their core business while we handle the complex administrative aspects of global trade.

TECHNOLOGY SOLUTIONS



CLIENT PORTAL

Secure web-based platform providing real-time shipment visibility, document access, analytics & reporting capabilities tailored to client needs.



MOBILE APPLICATION

On-the-go access to critical shipment information, push notifications for milestones and document approval capabilities from any mobile device.



API INTEGRATION

Seamless data exchange between our systems and client ERP/TMS platforms, enabling automated workflows and eliminating manual data entry.



BUSINESS INTELLIGENCE

Advanced analytics and customizable reporting to identify optimization opportunities and support data-driven supply chain decisions.

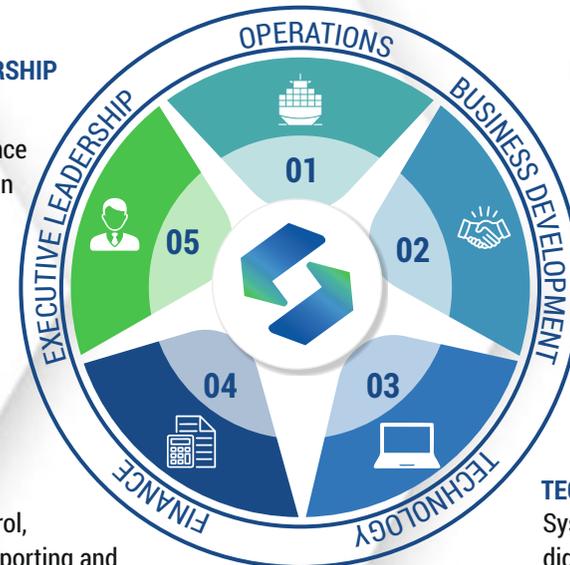
TECHNOLOGY
SOLUTIONS

FUNCTIONAL STRUCTURE

OPERATIONS
Strategic direction, corporate governance
and long-term vision development

EXECUTIVE LEADERSHIP
Strategic direction,
corporate governance
and long-term vision
development

BUSINESS DEVELOPMENT
New client acquisition,
relationship management
and market expansion



FINANCE
Financial control,
compliance, reporting and
strategic financial planning

TECHNOLOGY
System development,
digital innovation and IT
infrastructure management

Our organizational structure promotes cross-functional collaboration while maintaining clear accountability for specialized expertise in each domain.

**FUNCTIONAL
STRUCTURE**

BUSINESS DEVELOPMENT & SALES STRATEGY

Client-Centric Approach

At Schmidl Logistics Solution, we believe in building lasting partnerships rather than transactional relationships. Our business development strategy focuses on understanding each client's unique supply chain challenges and designing tailored solutions that deliver measurable value.

1 Consultative Selling

Deep discovery process to understand client pain points and business objectives

2 Solution Design

Custom logistics solutions leveraging our full service portfolio

3 Value Demonstration

Clear ROI metrics and performance guarantees

BUSINESS DEVELOPMENT
& SALES STRATEGY

STRATEGIC PARTNERSHIPS

OCEAN CARRIERS



Strategic alliances with major shipping lines ensuring competitive rates and space guarantees on critical trade lanes.

AIRLINES



Preferred partnerships with global and regional carriers providing priority access to air freight capacity.

GROUND TRANSPORTATION



Extensive network of vetted trucking partners across major markets ensuring reliable first and last mile delivery.

WAREHOUSING



Strategic warehouse partnerships in key logistics hubs providing flexible storage and distribution solutions.

GLOBAL AGENTS



Carefully selected partners in emerging markets extending our operational reach while maintaining service standards.

Our partnership ecosystem enables us to deliver consistent, high-quality service across global markets while maintaining the flexibility to address local requirements.

STRATEGIC
PARTNERSHIPS

YOUR TRUSTED LOGISTICS PARTNER

100+

Years of Combined Experience

Our leadership team brings unparalleled industry expertise

15+

Global Markets

Growing network of owned offices and strategic partners

99.7

On-Time Performance

Consistently exceeding industry standards for reliability

“At Schmidl Logistics Solution, we don't just move cargo - we build partnerships that empower your business to thrive in a complex global marketplace. Our commitment to innovation, reliability, and personalized service sets us apart as your ideal logistics partner.”

- Managing Director, Schmidl Logistics Solution

When you choose SLS, you're not just selecting a service provider- you're gaining a strategic partner committed to your success.

YOUR TRUSTED
LOGISTICS PARTNER

THANK YOU!



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We look forward to partnering with you to optimize your global supply chain.